# **YPN GLOBAL CONGRESS** DUBAI WORLD TRADE CENTER February 14, 2023



#### **Event MC**

Katherine Arteta | President, MIAMI YPN

#### 10:30 – 10:40 Welcome Address by YPN Congress Presidents (Opening Remarks)

Dawood Al Shezawi | President of the Int'l Property Show, IPS, PNP,

Invest in Dubai Katherine Arteta | President of Miami Young Professional Network (YPN) Teresa King Kinney | CEO, Miami Association of REALTORS®

#### 10:40 – 11:00 Creating the Right Mindset for Business & Luxury Sales Success

Michael LaFido | Founder & CEO - Luxury Listing Specialist Designation (LUXE)

#### 11:00 – 11:20 Developers & Developments

Ruben Sanchez | YPN Miami Board Member | Moderator Pina Armentano | "La Dama Del Real Estate" Claudia Patricia Eusse | VP of Sales - Aria Reserve Miami - The Melo Group Dr. Mahmoud Al Burai | President - FIABCI-Emirates

#### 11:20 – 11:35 Commercial Investment Opportunities

Teresa King Kinney | CEO, MIAMI REALTORS® | Moderator Jennifer M. Forbes | President - MIAMI COMMERCIAL Lorenzo Perez | President-elect - MIAMI COMMERCIAL Eddie Blanco | President - MIAMI RESIDENTIAL

#### 11:35 – 11:45 Featured International Market Teresa King Kinney | CEO, MIAMI REALTORS®

# 11:45 – 12:00 Master & Multiply: Master Your Brand & Multiply Your Business:

Bianca D'Alessio | Nest Seekers Int'l | The Masters Division | Founder

#### 12:00 – 1:15 Networking Break/Lunch

1:15 – 1:30 MIAMI TRILLONAIRE LIFE "THE CHOSEN CITY" Pina Armentano | "La Dama Del Real Estate"

# 1:30 – 1:50 Powerful Women in Real Estate

Margy Grant | CEO, Florida Realtors® | Moderator Katherine Arteta | President of MIAMI YPN Gabriela Schneir | VP of AMPSI Vanessa De Soza | President - FIABCI-India Bianca D'Alessio | Nest Seekers Int'l | The Masters Division | Founder

# 1:50 – 2:10 Tapping into the Power of Social Media

Dania Diaz | MIAMI YPN President-elect | Moderator Bethany Martinez | Past President of MIAMI YPN Megan Probst | Broker Associate, The Probst Group, Compass Christina Carmona | Founder Island to East Side + Studio ITES

### 2:10– 2:30 Why Invest in Latin America

Kevin Puricelli | Miami YPN Executive | Moderator Genaro Casareto | CILA Jovenes - Perú Camilo Villa | CILA Jovenes - Colombia Lindsey Cantillo | CILA Jovenes - Costa Rica

### 2:30 – 2:50 The Power of Referral Networks

Karen Gomez | YPN Miami Board Member | Moderator Darnell Aponte | YPN MIAMI Board Member Simo Labriti | YPN MIAMI Global Chair Peter Leon | Everest Global Real Estate President

### 2:50 – 3:10 Legends & Millennials

 Katherine Arteta | YPN MIAMI President | Moderator

 Alfredo Pujol | BROWARD-MIAMI President

 Alexandre Worthington | YPN, Gainesville, FL

 Justine Jimenez Garcia | MIAMI RESIDENTIAL President-elect

 Mike McGraw | President, Florida Realtors®

# 3:10 – 3:30 Networking Break

# **COMPETITION & AWARDS**

- 3:30 3:45 Most Creative Influential Professional Leader
- $3:\!45-4:\!00 \quad \mbox{Most Innovative Professional Group}$
- 4:00 4:15 YPN Leader of the Year
- 4:15 4:30 Best Property Startup in UAE
- 4:30 4:45 Award Ceremony
- 4:45 5:00 Closing Remarks

